



# Green Light Selling for the 21st Century

*Don Aspromonte*

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Currently being used by sales professionals in more than 36 countries, this book is the text for many advanced sales courses. Based on Neurolinguistic Programming (NLP) technology, this is the most practical way to keep your sales opportunities moving all the way to closure. You will learn five simple steps that practically insure that your qualified prospects will become satisfied customers. Your customer relationships will be more likely to produce referrals because of the gentle but powerful techniques in Green Light Selling.

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